ALPHA TWIN
CONSULTING



Ahmet Bozhüyük (M.Eng.)

Founder Alpha Twin Consulting | Finance and transformation for Mittelstand and Corporates

BASE	EXPERIENCE	CONTACT	LANGUAGES	ROLE
Munich	5+ years	bozhueyuek@alphatwin-consulting.com	DE / EN / TR	Partner / Consultant

Profile snapshot. Experienced finance and transformation professional with 5+ years at BMW Group across controlling, procurement and sales performance. Connects financial steering with a deep understanding of global value chains and leverages AI-driven approaches to translate complex business data into actionable decisions

WHERE WE SUPPORT CLIENTS

Finance transparency	management cockpit, KPI logic, margin and cash bridges
Treasury & liquidity	cash-flow planning, FX and commodity risk management, banking interfaces, interest rate steering and risk management, funding concepts, payment governance, bank account management
Controlling redesign	budgeting, forecasting, performance routines, gap-closing playbooks, cost engineering
Structural change	finance operating model, accountability map, decision architecture, efficiency maps
Business scope	portfolio logic, commercial steering, ownership-ready narratives
Accounting & controls	entity governance, ICS orientation, process resilience
IT systems	SAP- and finance-related IT landscape and processes, reporting logic, scalable data flows

ADVISOR VALUE PROPOSITION

- Sparring partner for owners, CFOs and finance leads.
- Translates complexity into board-ready decisions.
- Connects finance, operations, IT, banks and accounting.
- Combines analytical depth with implementation discipline.

OPERATING MODEL

01 Diagnostic fact base

02 Target picture and governance logic

03 Finance roadmap and quick wins

04 Implementation cadence and follow-up

MY SELECTED WORKING EXPERTISE FOUNDATION

- **Performance controlling**: budgeting, forecasting, KPI-based steering and management reporting across international business environments.
- **AI-enabled finance workflows**: translation of controlling & accounting requirements into automated analytics, scalable data flows and decision-support solutions.
- **Reorganization and transformation**: development of target operating models, efficiency initiatives and implementation of roadmaps for finance organizations.
- **Process and operating model redesign**: analysis and simplification of workflows, responsibilities, interfaces and governance structures.

CREDENTIALS

- M.Eng., Automotive Engineering & Management, HS Coburg.
- International business experience
- SAP S/4HANA, SAC, Python / VBA & AI-enabled analytics.

WE UNDERSTAND YOUR BUSINESS, MITTELSTAND CHALLENGE PATTERNS

Cash and liquidity pressure Short-cycle cash visibility, banking dialogue, funding requirements and payment discipline.	**Opaque performance steering** Controlling cockpit, KPI tree, margin waterfall and recurring management rhythm.	**Post-change finance instability** Stabilize structures after growth, carve-out, restructuring, ERP change or transition.
Process and system friction Clarify finance process ownership, SAP data flows, reporting logic and handover points.	**CFO agenda overload** Prioritize the finance backlog and convert topics into decision-ready work packages.	**Commercial scope questions** Make business-scope, portfolio and pricing logic transparent for owner-level decisions.
01 **Diagnostic sprint** 2-4 weeks to establish facts, root causes and decision options.	02 **Advisor retainer** Recurring CFO / owner sparring with targeted work packages.	03 **Implementation office** Hands-on governance, issue tracking and senior stakeholder alignment.

SCOPE: CFO sparring | treasury setup | controlling redesign | structural adjustments | post-change stabilization | finance process and system governance